

**RELIABLE.  
FLEXIBLE.  
EFFICIENT.**



**1800 034 256**



# Providing linehaul services to Australia's leading businesses.

Fred's Interstate Transport provide linehaul services to leading Australian businesses, ranging from packaging, food and beverage products to building materials.

Founded in 1978, by Fred Borg, the company started operations using owner drivers to transport clients' product. Not long after, Fred's purchased its first vehicle, a Kenworth K125. Then as clients grew in size and number, Fred's steadily expanded and invested in its fleet to meet demand.

Today, our company owns and operates more than 65 Kenworth and Western Star B-Double vehicles, with specialised load restraint compliant Sentinel trailer equipment.

We also leverage a sub-contractor network of more than 200 operators on a daily basis, providing us with greater flexibility to meet the ever-changing needs of our clients.

Our national operations are managed by our efficient team in Shepparton (Victoria) and ably supported by staff at facilities in Chipping Norton (Sydney) and Sumner (Queensland), giving us excellent coverage along the Eastern seaboard.

We understand that price is very important to our clients, but we also know that customer service, communication and compliance are equally important.

So if you're looking for a reliable, flexible and efficient transport company, give us a call to discuss your transport needs.



**Danny Borg**  
Managing Director



## Why Choose Fred's?

### 1. We're reliable.

We regularly maintain and upgrade our fleet to ensure the most reliable transport service.

### 2. We're flexible.

Our owned fleet and sub-contractor network provides us with greater flexibility to meet your varying product or volume requirements.

### 3. We're efficient.

We make booking and managing your freight simple, and should you have any concerns, you only need to speak with one person, not ten.

### 4. We're compliant.

We regularly monitor all compliance areas to mitigate risk for both Fred's and our clients.

# Committed to health, safety and the environment.

Fred's is committed to the health and safety of its staff, clients and the broader community, and continues to explore ways to reduce its impact on the environment.

Using internal and an external HVA accredited Auditor we regularly monitor all compliance areas to mitigate risk for both Fred's and our clients.

## Occupational Health & Safety

All of our drivers, including our sub-contractors, are required to complete our rigorous induction program, which sets out their responsibilities and expectations whilst performing their role.

We also reinforce health and safety messages through regular internal communication, such as newsletters and ongoing training, which addresses fatigue management, vehicle safety and speed management.

## Mass Management

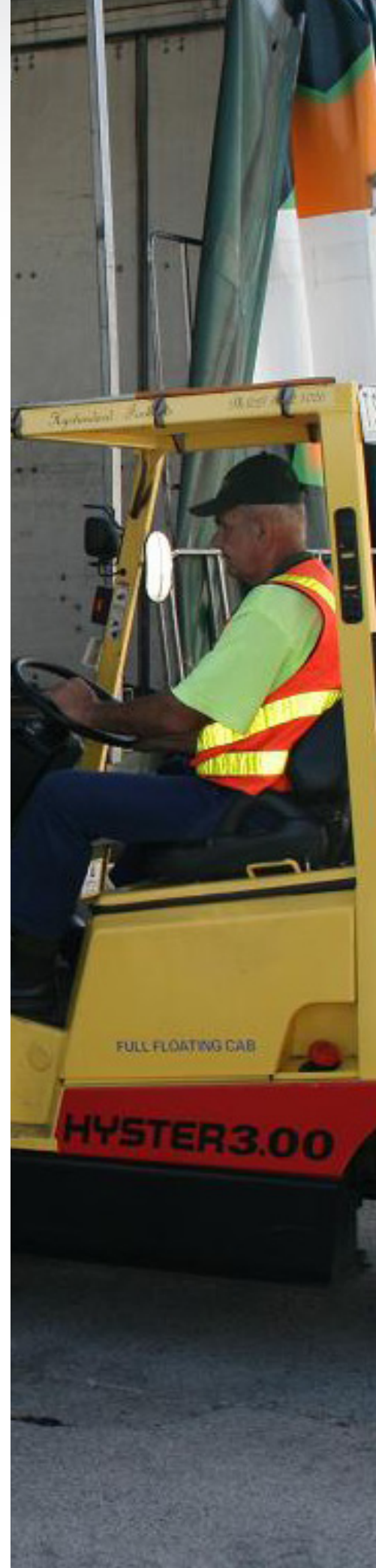
Fred's Interstate Transport are Concessional Mass Limit (CML) accredited under the National Heavy Vehicle Accreditation Scheme (NHVAS) and we routinely monitor vehicle weights to ensure they are not overloaded.

## Environmental Impact

Fred's are focused on reducing their environmental impact, through ongoing initiatives such as using better quality fuels and routine maintenance of vehicles to achieve optimal performance.

More recently, we have invested in newer EGR engine technology which re-burns specific engine emissions.

We also recycle used engine oils, tyres and mudguards with the assistance of external agencies.



# Keeping our clients moving and informed.

We have invested significantly in our IT capability and use Freight 2020 integrated transport and logistics software to manage freight movements, providing instant real time information relating to consignment activity.

## Freight Bookings

Bookings can be initiated into the system as follows:

- Manually entered into the system from telephone or facsimile customer orders.
- Entered directly into the system via the Internet, from customers who have security authorisation.
- Electronically updated into the system from a customer who has manually or automatically created an electronic data interchange file, again based on appropriate authorisation.
- Automatic rating is performed on each booking during entry or interfacing.

## Freight Tracking

Our customers can access up to date and accurate information via the internet by performing the following functions:

- Manual entry of freight movement requests (Bookings)
- Electronically send multiple bookings.
- Check on freight movements via consignment note tracking mechanisms.

- Check work in progress (outstanding bookings).
- Check proof of deliveries from scanned documents.
- Receive proof of deliveries attached to electronic invoices.
- Check account statements and invoices.

## Proof of Delivery (POD)

Proof of Delivery can be handled a number of ways including:

- 1. Bar Code Consignment Notes:**  
As each manifest arrives at a specific company depot, each completed consignment note is designated as a proof of delivery (POD) via a bar code wand.
- 2. Proof of Delivery Scanning:**  
Each completed consignment note is scanned at a specific company depot and retained within the system, so that customers can check proof of delivery documents via the Internet.
- 3. Manual Manifest Confirmation:**  
Each consignment note from a manifest is individually confirmed, with appropriate quantities and rates. The consignment notes are then filed in appropriate sequence for subsequent customer enquiries.

## Manifest & Consignment Note Printing

Each new manifest can be enabled for printing via operator control, where each booking (or consignment note) is enabled for printing based on associated customer parameters.

Manifests and consignment notes can be printed on laser or pre-printed stationery, to accompany drivers on associated trips.

## Manifest Confirmation

Manifest confirmation allows confirmation of drivers and fleet assets (vehicles) associated with a manifest, as well as quantities and rates for each consignment note. Links are available to pallet control, mass management, driver hours and subcontractor manifests or payment advice.

# From building products to beverages.

Fred's provide transport services to clients in a range of industries:

- Manufacturing
- Packaging
- Building Products
- FMCG
- Pet Food
- Chemicals
- Fertilisers

Our specialised load restraint trailer equipment provides us with the flexibility to transport a wide range of goods, including freight-sensitive products such as glass, building products and chemicals.

## Some of our past and present clients.

- O-I Glass
- SPC Ardmona
- BevChain
- Foster's Group
- Australian Vinyls
- VISY Packaging
- Boral Australia
- Nestle Australia
- Lafarge Plasterboard
- D&R Henderson
- Ecolab
- Colgate Palmolive
- PZ Cussons
- Hipro Pet Food
- Amgrow
- APP



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# Our experienced team.

## Danny Borg

### Managing Director

22 Years of Experience

Danny's father, Fred, established the business back in 1978. Joining Fred's in 1988, Danny started in the truck workshop, before moving into various roles including administration and operations.

Over time, he gained experience in all aspects of the business, before replacing his father as Managing Director in 1997.

Today, Danny works closely with key clients, both strategically and operationally, and remains committed to delivering a high level of customer service to clients.

## Jason Hanley

### Operations Manager VIC

12 Years of Experience

Jason's association with the transport industry is somewhat of a family tradition. It was only natural then, that Jason followed his family, spending more than 10 years of his career in Truck Sales for Taig Bros, selling IVECO and International trucks, eventually becoming the Truck Sales Manager.

Jason joined Fred's in 2008 to manage the Victorian Operations with Benny Carrafa.

## Grant Borg

### General Manager

20 Years of Experience

Like Danny, Grant joined the business early in his working career, in 1989. He steadily gained experience across the business, in the areas of operations and finance.

He is very proud of the family operation and continues to maintain many of the values instilled in the business by his father.

Grant works closely with Danny, managing all the company's financial affairs.

## David Tuffin

### Operations Manager NSW

36 years of experience

David started his transport career as driver back in 1973. Soon after he moved into operations management roles, working with businesses such as Fast Freight and Roccisano Australia.

Today, David oversees the NSW operation for Fred's, leveraging his extensive experience in the areas of linehaul operations, storage and warehousing.

## Benny Carrafa

### Operations Manager VIC

35 Years of Experience

Benny has been involved with Fred's for more than three decades. After starting as a local driver he soon moved into Fred's workshop, followed by a stint in the operations department.

Following this, he invested in his own vehicle fleet, acting as a sub-contractor to Fred's.

Years later, he returned to Fred's as an Operations Manager, overseeing driver recruitment and assisting with national operations.

## Joe Zucchelli

### Operations Manager QLD

35 Years of Experience

Purchasing his first truck at the age of 21, Joe has spent much of his career as a driver for the fruit and vegetable industry.

Over time, he purchased a number of vehicles, managing drivers and the movement of freight.

Later, Joe joined Fred's, bringing a wealth of experience to the operations team, where he now coordinates the Queensland operation.

# Contact Fred's to discuss your transport needs.

## Head Office

### New Business Enquiries

Managing Director: Danny Borg  
Phone: (03) 5820 2400  
Email: dannyborg@freds.com.au

General Manager: Grant Borg  
Phone: (03) 5820 2400  
Email: grant@freds.com.au

### Office/Accounts Enquiries

Office Manager: Marie Strudwick  
Phone: (03) 5820 2411

500 Midland Highway Shepparton VIC  
P.O. Box 2077 Shepparton VIC 3630

## Victorian Depot

### Operations Managers:

Jason Hanley Mobile 0418 597 882  
Benny Carrafa Mobile 0418 326 849  
Email: sheppoperations@freds.com.au

Phone: (03) 5820 2415  
Fax: (03) 5831 2521

500 Midland Highway Shepparton VIC

## New South Wales Depot

### Operations Manager:

David Tuffin Mobile 0417 420 233  
Email: david@freds.com.au

Phone: (02) 9755 1869  
Fax: (02) 9755 1295

30-40 Alfred Road Chipping Norton NSW

## Queensland Depot

### Operations Manager:

Joe Zucchelli  
Mobile 0418 542 482  
Email: joe@freds.com.au

Phone: (07) 3376 8900  
Fax: (07) 3712 0800

33 Wolston Road Sumner QLD

**Are you getting  
the best from your  
current operations?**

We can help you identify whether you're getting the best results from your current operations by conducting a **Supply Chain Review**.

Our Senior Operational Managers will review your existing freight movements and then recommend the most cost effective solution.

**To arrange a Supply Chain Review contact Danny Borg on 0418 392 518.**